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International Association of Franchisees and Dealers
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DALE WILLERTON & JEFF GRANDFIELD - The Lease Coach®

Who: The Lease Coach is America's number #1 authority on lease negotiating for Franchise, Commercial, Retail and Office Tenants. Willerton is author of *Negotiate Your Franchise Lease or Renewal* and speaks at major franchise shows across North America. With over 1,000 consulting projects of experience, Willerton & Grandfield will share their experience and knowledge on this valuable leasing webinar.

What: 13 Costly Mistakes Franchise Tenants Make Negotiating Their Commercial Lease or Renewal plus How To Negotiate a Mid-Term Rent Reduction Right Now

Following the 40-minute Leasing Webinar there will be a 10-minute Q & A session. Email your most important question about leasing to DaleWillerton@TheLeaseCoach.com and then listen for your answer during the webinar.

Where: This is an on-line live training session priced at \$79.00. **(Free For You)**

Visit <https://www1.gotomeeting.com/register/761131288> to register for this webinar event. Receive your complementary access by entering **Access Code: IAFD** when joining the webinar.

When: Thursday, Mar. 10, 2011 – 11:00 AM PST, 12:00 PM MST, 1:00 PM CST, 2:00 PM EST.



Can't wait for the Webinar?
Leasing issue or renewal coming up?
Contact us today!

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